

## focus on eCopy

# All the Right Connections



**Canotec took top development honours at the recent 2007 eCopy Paper Connection Forum May 14th-17th, Miami, Florida. Exhibiting at the 600-plus delegate and global partner conference, the Canotec eCopy development team unveiled no less than 6 new connectors and previewed 4 more.**

FA connector is a bespoke workflow from the eCopy ShareScan screen or embedded eCopy services within a multifunctional device (MFD) that allows the customer to capture important paper-based documents easily into business-critical back office systems. Connectors developed by Canotec include Act!, Sage, Immediacy and Invu document management. Other than eCopy themselves, Canotec has now developed more business-enhancing connectors than any other company on the planet!

"Once again Canotec have demonstrated their commitment to eCopy and the eCopy Connection Alliance Programme (eCAP) by having an outstanding presence at ePCF in Miami. Showing a range of their latest connectors including integration with ACT! by Sage, they have encompassed what it truly means to be an eCAP partner." Claire Dawson, Alliance Partner Manager, eCopy.



### eCopy Takes top honors for the 4th year running!

The much trusted independent testing authority, BERTL Inc. has awarded its prestigious Best MFP Workflow Software Solution Award for 2007 to eCopy ShareScan document imaging software. This selection marks the fourth consecutive year eCopy has won a BERTL Best Award for achieving best practices in document scanning with multifunction peripherals (MFPs).

David Sweetnam, vice president of research and content at BERTL, said: "eCopy ShareScan document imaging software continues to set the pace in helping companies convert paper-based information into secure digital documents that drive e-business processes. The software enables the people closest to work processes to add paper-based information to electronic workflows without the need for centralised document imaging capabilities."

Vickie Malis, eCopy vice president of marketing, said: "Winning BERTL's Best for four years running demonstrates eCopy has hit a market 'sweet spot' by providing a consistent, intuitive interface for MFPs - regardless of the manufacturer. Countless customers have told us that the software's simplicity in enabling any office worker to scan documents to business applications has totally changed document workflows at their companies."

### Canotec passes 200 eCopy's installation landmark

With the full roll-out of eCopy at the RYA (Royal Yachting Association) in Hamble, Canotec passed the landmark of more than 200 successful implementations of this ever popular scanning solution. The RYA are using eCopy to its full business potential and discovering more and more business wins and applications for eCopy. The RYA however is not alone in discovering the full spectrum of integration and power eCopy offers: recent Canotec eCopy converts include Wilsons Solicitors, Osborne Clarke, Blake Laphorn Tarlo Lyons, McCarthy & Stone, Chemring PLC, Quintiles, Winchester College and Twynham School, Christchurch.

Interest in eCopy is now at an all-time high with 75% of all Canotec's customers who get to see or play with eCopy, falling in love at first sight! As a result the Hampshire-based team is setting up a dedicated UK support and development team and website for sharing customer experiences, user feedback, business applications, systems integration and FAQs.